



JULIA BLAKE

"In the first 5 years of being with BBB I doubled my revenue every year "



BUILD THE BUSINESS YOU WANT

BLAKE CONSULTANTS

<https://blakeconsultants.co.uk>

Accelerating your business growth by developing systems and processes that overcome challenges and maximise opportunities.

JULIA BLAKE

Eleven years ago, Julia started out on my mission to help business owners become more successful. After having spent more than two decades in the software and banking industries and with a degree in International Business, Julia was ready to follow her passion to be a catalyst for growth – and has done so ever since.

JULIA BLAKE

Running her own business gives Julia a solid understanding of the challenges faced by other business owners. Julia can offer solutions that can make a real difference to her clients in a way that a large consultancy may not be able to.

“My goal is to help you, the business owner, accelerate your business growth by developing systems and processes that overcome challenges and maximise your opportunities.”

SUCCESS
GROUPS

LAUNCH BUILD SCALE

THE CHALLENGE

Before joining BBB, Julia was struggling to grow her business and couldn't understand why.

"I'd been running my own business for 4-5yrs before joining BBB and had plateaued, but I wasn't able to understand why, there was no one pronounced thing that was causing me massive pain but I was frustrated and wanted to be doing better. I'd also been through some significant personal life changes and challenges before joining BBB so knew if I was going to make changes to my business I wanted to be somewhere that was safe and supportive as well as informative and challenging."

Julia joined BBB because it was a great fit for her.

"I'd known George and Tracey for some time before joining BBB through networking, there was no way we weren't going to find each other at some stage, it was a great fit. I knew that they would provide what I needed...a safe space to be ambitious and the proud business owner that I was inside."

The BBB group environment has really helped Julia with all the highs and lows that come with running your own business.

"At BBB there is always someone there to pick you up when you've fallen, it's incredibly supportive and safe and the concept of BBB being a community is so apparent. The BBB community and the BBB team are always there. What George & Tracey have created at BBB to support and guide ambitious business owners is their purpose and they have an amazing team around them who share the same ethos and values."

Julia joined BBB in 2014.

THE RESULTS



“BBB has given me the ability to see what I CAN do”

My average
size of client
has more
than
quadrupled

In the first
5 years of
being with
BBB I
doubled my
revenue
every year

I’m now
more
ambitious
and driven
than ever

SUCCESS
GROUPS

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THE RESULTS

BBB has given Julia the confidence she needed to achieve things she never thought possible.

"Without BBB I wouldn't have had the confidence to start up Stronger Together (A collaborative, supportive group for Business Owners to share ideas, advice and experience to help them thrive). They reinforced that I not only have the knowledge but the right mindset to do this and do this well."

Julia has benefited in many ways since joining BBB just over 6 years ago.

"I'm now more ambitious and driven than ever – I was recently asked if I was thinking of slowing down as a business owner but I actually feel like I'm just entering a 2nd stage of my entrepreneurial life and I'm more ambitious than ever. I've learnt that it's ok to want more, to be ambitious and to celebrate my success. Some places don't support that but at BBB it's a big thing."

"I've been given the freedom and ability to grow and the tangible skills to develop into the person I want to be."

The support from the BBB team has been instrumental in Julia smashing her goals and overcoming any challenge that comes her way.

"George is phenomenal and so genuine. He is a source of pragmatic guidance, research and information. He's like all the best bits of others all rolled into one. He has the ability to always dig deeper and then the skill and experience to get to the route cause of your challenges."

"Personally the only group like this for me is BBB – I'd give up electricity before I gave up BBB it's that instrumental to me. BBB gives you the confidence to push forward as long as you're willing to embrace the learning and changes."

"BBB has taken the recent challenges head on. They ooze perseverance and have really shone through by offering different ideas during a challenging time. They've been an absolute rock to their community".

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